



FINANCE AND BUSINESS

Business relies on financial and personnel managers to keep companies running smoothly. The pathways in the Finance and Business Sector are key to successful business operations and offer a multitude of career opportunities. Students will discover that accounting skills are highly marketable and provide opportunities in many other career paths. Pathway instruction includes basic accounting principles and procedures, as well as computer applications, taxes, investments, and asset management. Someone with an understanding and an affinity for mathematics would thrive in the Finance and Business Sector.

The information below is just a small sample of the many great employment related resources available on the State of California website www.edd.ca.gov. We encourage you to visit the website and explore the available information.

Occupation Title	Employment Levels in 2006	Projected Employment level 2016	Projected Job Growth	Percent of Job Growth	2008 Hourly ¹ Mean Wage	2008 ² Weekly Mean Wage	2008 ³ Monthly Mean Wage	2008 Annual Mean Wage
Accountants & Auditors	142,300	175,500	33,200	23.3%	\$33.08	\$1,323.20	\$5,557.44	\$66,689.28
Actuaries	1,000	1,200	200	20%	\$46.71	\$1,868.40	\$7,847.28	\$94,167.36
Arbitrators, Mediators, & Conciliators	N/A	N/A	N/A	N/A	\$32.25	\$1,290.00	\$5,418.00	\$65,016.00
Bill & Account Collectors	43,900	51,500	7,600	17.3%	\$18.02	\$720.80	\$3,027.36	\$36,328.32
Bookkeeping, Accounting & Auditing Clerks	232,500	267,500	35,000	15.1%	\$18.15	\$726.00	\$3,049.20	\$36,590.40
Budget Analysts	11,300	12,700	1,400	12.4%	\$35.83	\$1,433.20	\$6,019.44	\$72,233.28
Credit Analysts	8,900	8,900	0	0%	\$34.23	\$1,369.20	\$5,750.64	\$69,007.68
Economists	N/A	N/A	N/A	N/A%	\$47.45	\$1,898.00	\$7,971.60	\$95,659.20
Financial Analysts	21,900	27,600	5,700	26%	\$44.43	\$1,777.20	\$7,464.24	\$89,570.88
Financial Examiners	2,200	2,400	200	9.1%	\$38.12	\$1,524.80	\$6,404.16	\$76,849.92
Financial Managers	68,800	78,000	9,200	13.4%	\$56.82	\$2,272.80	\$9,545.76	\$114,549.12
Financial Services Sales Agents	46,000	49,400	3,400	7.4%	\$45.45	\$1,818.00	\$7,635.60	\$91,627.20
Insurance Appraisers, Auto	1,400	1,600	200	14.3%	\$26.88	\$1,075.20	\$4,515.84	\$54,190.08
Insurance Underwriters	9,800	10,500	700	7.1%	\$32.15	\$1,286.00	\$5,401.20	\$64,814.40
Loan Officers	48,000	50,000	2,000	4.2%	\$37.52	\$1,500.80	\$6,303.36	\$75,640.32
Payroll & Timekeeping Clerks	23,500	24,600	1,100	4.7%	\$18.98	\$759.20	\$3,188.64	\$38,263.68
Personal Financial Advisors	19,300	23,700	4,400	22.8%	\$44.32	\$1,772.80	\$7,445.76	\$89,349.12
Real Estate Appraisers & Assessors	8,600	9,600	1,000	11.6%	\$34.51	\$1,380.40	\$5,797.68	\$69,572.16
Tax Examiners, Collectors, & Revenue Agents	8,100	8,600	500	6.2%	\$29.63	\$1,185.20	\$4,977.84	\$59,734.08
Tax Preparers	8,200	8,000	-200	-2.4%	\$25.67	\$1,026.80	\$4,312.56	\$51,750.72

These selected occupations with information on job growth, percent growth and earning potentials are based on information found at www.labormarketinfo.edd.ca.gov

¹ **Mean:** Midpoint between highest & lowest

² **Weekly:** Based on 40 hours

³ **Monthly:** Based on 168 hours



TIPS FOR JOB SEEKERS

How can you improve your chances of getting a job? Applying for a job is the easy part, but getting it can be more of a challenge. Following these five tips can help you reach your goal:

1 The Job

- Determine your interests: talk to others and consider your hobbies and talents
- Search “career assessments” on the Internet

2 The Resume

- Should be easy to read: not too long, too wordy or too cluttered
- Make it powerful
- Show you can cooperate, you can learn, and you can do

3 The Application

- Make it neat, complete and accurate
- Include recommendations from teachers, employers, coaches, friends, etc.

4 The Interview

- Show enthusiasm: it separates the winners from the losers
- Dress appropriately/similar to those on the job

5 The Follow-up

- Send a thank you note
- Call to see if a decision has been made
- If not, ask, “Am I still a candidate?”
- If you are, ask, “Is it okay if I call back in a couple of days?”



STATE CENTER CONSORTIUM
SCC

A Partnership for Success

390 W. Fir Ave, Suite 300, Bldg B
Clovis, CA 93611

Phone: (559) 324-6410 Fax: (559) 324-6489
www.statecenter.com

This material is made pursuant to agreement number 07-0170a of the CTE Community Collaborative Supplemental grant. Funds were administered by the Governor's CTE Initiative SB70/SB 1133 through the California Community Colleges Chancellor's Office.

Activity that is the subject of this document was supported in whole or part by the U.S. Department of Education. However, the opinions expressed herein do not necessarily reflect the position or policy of the U.S. Department of Education, and no official endorsement by the U.S. Department of Education should be inferred.